## BlueRush Signs \$850,000 Services Agreement to Support U.S. Alternative Lender's Digital Transformation Efforts

TORONTO, Jan. 27, 2022 /CNW/ - BlueRush Inc. ('BlueRush" or the "Company") (TSXV: BTV) (OTCQBX: BTVRF), an emerging personalized video Software as a Service ("SaaS") company, is pleased to announce it has signed a major services contract representing \$850,000 of revenue with an alternative financial lender. This 12-month retainer contract commencing January 1, 2022 is expected to achieve a 40% gross margin.

For the new services contract, BlueRush work will encompass video, web, mobile, application as well as Al-driven chat to optimize the lender's transformation into a digital-first company. The client has hundreds of locations across Canada and the U.S. and is seeking to strengthen its online presence while expanding its product offering.

"We are pleased to be an integral part of our client's digital transformation journey." saysLarry Lubin, BlueRush President and Cofounder. "Our range of expertise in developing best in class digital experiences for customers, combined with our extensive work in the financial services sector, makes us uniquely positioned to partner with this lender in transforming them from a primarily brick-and-mortar business into a digital-first, omnichannel entity."

## **About BlueRush**

BlueRush develops and markets IndiVideo™, a disruptive, award-winning interactive personalized video platform that drives return on investment throughout the customer lifecycle, from increased conversions to more engaging statements and customer care. IndiVideo enables BlueRush clients to capture knowledge and data from their customers' video interaction, creating new and compelling data driven customer insights. For more information visit: <a href="http://www.bluerush.com">http://www.bluerush.com</a>.

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## **Forward-Looking Statements**

Certain statements contained in this press release may constitute "forward-looking information" as such term is defined in applicable Canadian securities legislation. The words "may", "would", "could", "should", "potential", "will", "seek", "intend", "plan", "anticipate", "believe", "estimate", "expect" and similar expressions as they relate to the Company, including the financial results anticipated from the contract, are intended to identify forward-looking information. All statements other than statements of historical fact may be forward-looking information. Such statements reflect the Company's current views and intentions with respect to future events, and current information available to the Company, and are subject to certain risks, uncertainties and assumptions; including, without limitation, labour costs remaining consistent with current costs. Material factors or assumptions were applied in providing forward- looking information. Many factors could cause the actual results, performance or achievements that may be expressed or implied by such forward-looking information to vary from those described herein should one or more of these risks or uncertainties materialize. These factors include, without limitation: changes in law: the ability to implement business strategies and pursue business opportunities; state of the capital markets; the availability of funds and resources to pursue operations; a novel business model; dependence on key suppliers and local partners; competition; the outcome and cost of any litigation; the general impact of the COVID-19 pandemic; as well as general economic, market and business conditions, as well as those risk factors discussed or referred to in disclosure documents filed by the Company with the securities regulatory authorities in certain provinces of Canada and available at www.sedar.com. Should any factor affect the Company in an unexpected manner, or should assumptions underlying the forward-looking information prove incorrect, the actual results or events may differ materially from the results or events predicted. Any such forward-looking information is expressly qualified in its entirety by this cautionary statement. Moreover, the Company does not assume responsibility for the accuracy or completeness of such forward-looking information. The forward-looking information included in this press release is made as of the date of this press release and the Company undertakes no obligation to publicly update or revise any forwardlooking information, other than as required by applicable law.

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